

## PLATINUM POSITIONING

AUDIENCE: \_\_\_\_\_

PERSONAL	PROFESSIONAL	GLOBAL
Reason	Uniqueness	Purpose
What are you obsessed with?	What makes you unique in your field?	What's the point behind your work?
Role	Metaphor	Prescription
What do you call yourself?	What are you like?	What is your solution?
Resume	Accomplishments	Problem
What have you done?	What project are you proud of?	What problems do you solve?









