

Neen James Mentoring Program Benefits



BENEFIT TO INDIVIDUAL

Increased personal productivity

Customized, comprehensive personal development plan

Specific business development tactics

Introduction to key decision makers from a variety of industries

Invitations to exclusive networking events

Accelerated preparation and delivery techniques for presentations

Reduce nervous tension for presentations

Challenge your thinking from local detail to global strategy

Honest, timely and direct feedback

New language for every conversation situation

Increased confidence

Improved self esteem

Reduced stress and increased sense of well being

Motivated and inspired to achieve greater results

Combination of 1:1 sessions, teleconferences and group networking situations

Fun, interactive program with corporate and entrepreneurial women

Additional resources including business books and CDs



BENEFIT TO CORPORATION

Automatic increase to corporate productivity

Focused development plan supporting company values and KPIs

Establishing relationships with additional business resources and revenue sources

Expanded business resources and potential clients

Improved presentation skills

Professional spokesperson for the company

Increased strategic approach to projects and opportunities

Objective advice from an external consultant

Stronger leadership skills

Increased responsibility and project involvement

Increased initiative and confidence in group environments

Work life balance awareness and improved personal productivity

Engaged employee focused on improving bottom line results

Variety of delivery methods for busy executives

Appreciative employee for investing in an enjoyable and valuable program

Additional items for corporate university or library



Testimonials from Previous Mentees

All mentees listed are willing to be contacted to provide additional information on Neen's mentoring program:

"Working with Neen has been amazing. She has invaluable knowledge, a personal drive that inspires and an ability to give you **constructive feedback that leaves you encouraged and optimistic about your potential**. Additionally she gives you **practical and brilliant solutions** to create the business you desire. She connects women in business strategically and provides you with ideas that take your business to the next level. Thanks to Neen's support my business has flourished, **her program is absolutely worth the time and investment and is probably the best investment I made in my business** next to a computer – it is that essential."

M. Kristel – CEO – Kristel Closets

"I employed Neen James as my mentor because she **constantly gave me honest feedback** on my business plans. Not only is she able to help work on my business but also was instrumental in helping develop a signature talk to assist the marketing distribution. On several occasions she would **also attend a presentation and critique my "performance"**. She has the unique ability of **helping me establish short and long-term goals** while keeping me on task. Every time you meet with Neen she will ask you for your agenda (and you better be prepared) and she will make sure your **productivity is increased!** Neen also recommended me for my current position which I am thoroughly enjoying and she helped me strategize getting and moving ahead in this position".

K. Pless – Chief Marketing Office - GlobalFit

"In the first six months of working with Neen James, **our company's productivity increased by 50%. My personal productivity was increased by 100%**. She helped us incorporate systems, solutions and best practices that allow each member of our team to do what she does best and stop wasting time. The bottom line is this: **Neen James taught us productivity** and thus our business doubled in size in one year! No company should be without her expertise."

G. Rubel – President – Furia Rubel Communications

"I have had the opportunity to work with Neen in many ways. While she was in Corporate Australia I was privileged to be one of her employees and later she recommended me for a promotion to work with Virgin Mobile to help launch the brand around Australia. While Neen's mentoring style is supportive **she also expects high standards from you**. I found she was able to see my potential, even on days when I couldn't. She is direct, honest and encouraging. **She will hold you accountable and challenge you** to perform better in all aspects of your professional and personal life. She **has helped me increase my confidence, overcome my fear of public speaking and given me the language I need for all situations.**"

J. Sellan – National Director – Virgin Mobile Australia